



March 1, 2021

To: All valued Empire Industries Inc. Customers and Manufacturer's Representatives.

Due to the continued increases in raw material and freight costs both domestically and abroad, Empire Industries, Inc. will be implementing a price increase of 3%-8% across all products effective **April 26, 2021**. Also, due to the ongoing volatility of raw steel, select groups of product may require an additional increase beyond the stated range.

We are pleased to supply customer specific price sheets in Excel format when requested. Please email your request to: [prices@empireindustries.com](mailto:prices@empireindustries.com). When doing so, please indicate in the subject line: "**Price Increase 4/26/2021**" and include your name, company name, address and phone number in the message body.

If you have any questions, please contact your local Manufacturers' Representative or the Empire Inside Sales staff at (800) 243-4844 / [sales@empireindustries.com](mailto:sales@empireindustries.com).

We appreciate your continued support and look forward to servicing your future needs.

Regards,

David Auger  
Vice President of Sales