



August 2, 2021

To: All valued Empire Industries Inc. Customers and Manufacturer's Representatives.

Due to the continuous rise in raw material cost globally, coupled with excessive demand and limited supply, Empire Industries, Inc. will be implementing a price increase of 5-15% on average effective **September 20, 2021**. Due to this volatility of raw steel, select groups of product may require an additional increase beyond what has been stated. Empire also reserves the right to limit purchase quantities and to cancel backorders when deemed necessary.

We are pleased to supply you with your customer specific price sheets in Excel format when requested. Please email your request to: prices@empireindustries.com. When doing so, please indicate in the subject line: "**Price Increase 9/20/2021**" and include your name, company name, address and phone number in the message body.

If you have any questions, please contact your local Manufacturers' Representative or the Empire Inside Sales staff at (800) 243-4844 / sales@empireindustries.com.

We appreciate your continued support and look forward to servicing your future needs.

Regards,

David Auger
Vice President, Sales