



June 9, 2025

TO: All Empire Customers

RE: Price increase: Pipe Hangers, Strut & Accessories, Castings

On Wednesday, June 4th, the U.S. increased its Section 232 steel & aluminum tariff: raising the current 25% tariff to 50%. Due to the direct increases incurred from this tariff adjustment as well as related increases in the cost of domestic raw material, we will be implementing a price increase of up to 15% on select imported and domestically manufactured product, effective **Monday, July 14th**. Select groups of products may require an additional increase beyond the stated amount.

Please note that all pricing quotations on imported product provided before June 4th, are no longer valid and will need to be reviewed, updated, and approved prior to the release of material. In addition, any quotations provided on domestically manufactured product will expire five days after issuance. Furthermore, Empire reserves the right to limit purchased quantities if deemed necessary.

In addition to this price increase, due to the rising cost of transportation both domestically and abroad, Empire will be increasing our full-freight allowances nationwide.

We will be able to provide with your updated full-freight allowance as well as a customer-specific price sheet in Excel format starting Monday, July 7th. Please email your request to: prices@empireindustries.com. When doing so, indicate in the subject line: **"Price Increase 7/14/2025"** and include your name, company name, address, and phone number in the message body.

Given the uncertainty of the current times, in the event these tariffs are removed or adjusted in any way, Empire will adjust the details of this increase and inform you as quickly as we are able.

If you have any questions, please contact your local manufacturers' representative or the Empire Inside Sales staff at 800-243-4844.

We appreciate your continued support and look forward to servicing your future needs.

Sincerely,

A handwritten signature in black ink, appearing to read "David Auger".

David Auger
Vice President, Sales

A handwritten signature in black ink, appearing to read "Jim Birman".

Jim Birman
National Sales Manager